



Latvijas Mobilais Telefons (LMT)

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Latvijas Mobilais Telefons (LMT) are technology developers trusted by various governmental organizations to supply innovative solutions. LMT is an experienced European mobile operator, mobile innovator, and system integrator. Over 1,000 employees, 1.3 million customers, and a 31-year track record of voice / data / TV delivery. Fully ISO certified.

Products/services

LMT provides the TMP solution. The device contains over 10 different features used to provide smart, efficient, and precise traffic monitoring. Using only one system, you can track:

- Statistic data on any part of the road in your city.
- Red-light violations.
- Public lane violations.
- Illegal turns/u-turns.
- Different signs and situations on the road.
- Average speed.
- And many more.

Ready to test our solution in your city!

Milestones achieved:

Have more than 15 systems up and running in Latvia, Lithuania and Austria. Will be glad to onboard new customers!

Opportunity: We are ready for complimentary tests in your city to show capabilities of our system. Let's make roads safer together!



IT

Latvian IT Cluster

E-pasts: valts.murans@itbaltic.com
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Latvian IT Cluster is an organization that connects over 80 active and innovative IT companies in Latvia, helping them grow their businesses and as a community, as well as utilising our expertise and position as the local European Digital Innovation Hub to drive the digital transformation in Latvia.

Products/services:

- Ecosystem building between the public, private and academic sectors in Latvia in the field of IT and digital transformation.
- Digital transformation services for companies and organizations.
- Assisting Latvian companies in exporting both in the EU and outside it, utilising our wide network as well as supporting their participation in international congresses and trade missions
- Implementing scalable European projects in the field of IT, digital transformation and innovation.
- Improving the professional qualifications of our members through targeted seminars and working groups.

Milestones achieved:

European Digital innovation Hub for Latvia since 2022.

Over a decade of experience in export support for ICT companies.

Cooperation interests:

- business support organisations such as chambers of commerce, export agencies and innovation centers
- technology providers
- consulting firms
- educational institutions

Latvian Blockchain Association

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Latvian Blockchain Association (LBAA) is a non-profit organization that actively works to position Latvia as a leading Web3 hub in the European Union by fostering blockchain adoption, innovation, and collaboration.

Products/services: LBAA provides consultations on acquiring a MiCA license in the EU and plays a crucial role in fostering relationships with state institutions to ensure a supportive regulatory environment for blockchain businesses.

Cooperation interests in Japan:

- **Soramitsu:** An award-winning blockchain technology leader, Soramitsu specializes in global payments, digital identity solutions, and Web3 infrastructure.
- **LayerX** aims to digitize economic activities using blockchain technologies. They have engaged in joint research with universities and conducted trials with governments, such as developing a blockchain-based voting system for the city of Kaga.
- **bitFlyer:** Japan's largest cryptocurrency exchange, known for its strong focus on security and regulatory compliance.
- **Coincheck:** Another major cryptocurrency exchange in Japan, Coincheck offers a user-friendly platform with services like a mobile app, staking options, and an NFT marketplace. They have improved their security infrastructure and are fully licensed by the Japanese Financial Services Agency (FSA).
- **SBI VC Trade:** Operated by SBI Holdings, one of Japan's largest financial conglomerates, SBI VC Trade provides a secure and regulated environment for cryptocurrency investors. They have a strong focus on Ripple (XRP) and offer competitive fees.

IT and FinTech

Fintech Latvia

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Fintech Latvia association brings together innovative financial service providers operating in Latvia's fintech sector. The aim of the Association is to unite the providers of financial services of the fintech sector in order to ensure the representation and implementation of their interests at the national and international level, promoting sustainable development and growth of the Latvian financial sector. The mission of the Association is to develop reliable, responsible and long-term industry practices that are positively assessed by consumers and market supervision authorities, while respecting the growth opportunities offered by financial technology companies and non-banking service providers.

Cooperation interests in Japan:

Fintech companies looking to start operations in Latvia/EU, associations

Adventum Tech Ltd.

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Adventum Tech are pioneers of real-time structural monitoring with advanced wireless sensors, ensuring infrastructure safety and efficiency. Its solutions optimize predictive maintenance, enhance construction quality, and mitigate risks in critical assets like bridges, skyscrapers, ports, and tunnels. Leveraging AI-driven analytics, Adventum Tech revolutionizes infrastructure management for durability, sustainability, and resilience.

Products/services

LiveLoad: Real-time load bearing monitoring.
TempSense: Real-time concrete curing monitoring.
SlabControl: Real-time structural deformation monitoring.
FlowSense: Real-time groundwater level monitoring.
SafePit: Real-time pit wall stability monitoring.
SoundControl: Real-time noise pollution monitoring.
GroundControl: Real-time soil and structure settlement monitoring.

Reason to invest

One-Stop Shop: We offer a wide range of sensor solutions and expertise to meet all your construction monitoring needs.
Enhanced Safety: Proactive hazard detection through real-time monitoring prevents accidents and ensures a safer construction environment.
Improved Efficiency: Real-time data optimizes construction processes, reducing delays, rework, and costs.
Higher Quality: Monitoring critical parameters ensures high-quality construction, minimizing failures and defects.
Smarter Designs: Data-driven design leads to more sustainable and cost-effective solutions.
Environmental Sustainability: Our solutions contribute to CO2 footprint reduction through optimized material usage and design.
Industry Expertise: We have extensive experience in the construction industry, ensuring our solutions are tailored to the specific needs of their clients.
Industry-Leading Value: Our pricing is competitive, so you can focus on achieving your project goals.



Business interests:

General contractors, Construction companies, Existing bridge and tunnel monitoring, Ministry of Transportation, Energy developers

JEFF

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JEFF builds and develops data-drive financial product comparison sites, helping people to find and secure most suitable financial services and products. The company is primarily focused on large, rapidly growing emerging markets that have underwhelming coverage of population in terms of traditional financial data. Jeff boosts financial inclusion and fosters successful transaction matchmaking between consumers and banks, lenders and FinTechs by focusing on digital footprint of the consumers, using data science and AI in order to enhance the probability of product applications resulting in succesful transactions.

Milestones achieved: Behind Jeff's success lies a financial comparison mechanism that bridges consumers and providers. Tapping into the habits of mobile-first users in SEA, we accumulate alternative data and build a composite credit score, unlocking more services for each user as we help them build their creditworthiness. Having successfully serviced more than 8 million people in South-East Asian markets, we have our eyes set on the broader region.

Business interests in Japan:

- Representatives of Investment funds and firms that are actively looking at South-East Asian markets. Banks, fintech companies,
- insurance companies that are already operating in South-East Asian markets or considering to start doing it in the foreseeable future.



IT and e-commerce



IDT Media

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IDT Media company's brand **Magebit** is full-service agency specialized in e-commerce. With more than 150 in-house experts spanning 3 continents, Magebit is ready to take your online store to completely new heights.

Products / services:

On-line store development, maintenance and support.

Cooperation interests in Japan:

- Industries, companies, partners and investors.
- Japanese companies (in any industry) with online stores that need customized solutions to improve digital commerce. From artificial intelligence solutions, marketing services, system integrations, to any kind of IT development.
- Japanese brands and companies that plan to expand their e-commerce presence in Europe and are looking for a technology partner to implement them.
- Wholesalers and suppliers that need digital transformation of their existing digital technology solutions. Investors and business development partners looking for growing and innovative e-commerce companies to collaborate with.

magebit

IT and AI Solutions

APPLY Ltd.



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APPLY is an AI technology driven company with more than 10 years of experience, that delivers high-performance custom AI computer vision solutions. As we say - we have An Eye For Solutions! APPLY specializes in the research and development of artificial intelligence and computer vision custom solutions.

Main products / services: APPLY builds custom AI solutions to automate internal and external processes in real-time. Our deep knowledge and experience in AI and Computer Vision technologies enable us to solve a wide variety of tasks in various industries.

Main markets:

Baltic States, the Netherlands, the USA, Germany, Scandinavia

Business interests: Custom computer vision solution delivery. Quality control, production process automation solutions. Cooperation partners who would be interested in acting as integrators, using our developments to deliver their products or services to their customers. The company is also interested in investors, as APPLY has been developing its own products for several years, an example of which is the AI stroke diagnostic tool.



CopyBrain by Batwatex

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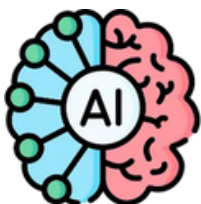
COPY BRAIN by company Batwatex is an AI agent that automates social media content localization, translating, dubbing, and adapting content for different languages and platforms. The AI agent automatically retrieves content, clones voices, dubs in over 50 languages, and optimizes videos for platform algorithms (*Instagram, TikTok, YouTube*, etc.), ensuring natural and high-quality localization. Content creators, businesses, and agencies can reach a global audience without manual translation and dubbing, reducing costs and maximizing reach.

Products / services:

- Generating engaging social media content ideas
- AI-driven content generation tool
- Analyzing social media profile with a screenshot

Business interests in Japan:

- ICT and Artificial Intelligence (AI technology and automation companies)
- Media and Entertainment (streaming platforms, content producers, TV and advertising companies)
- Digital Marketing (advertising agencies, international campaign management platforms)
- E-commerce and International Trade (companies that adapt content for global markets)
- Investors and Accelerators (venture capital funds, innovation support organizations)





Eunomia Traffic AG Ltd.

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Eunomia Traffic AG is a leading provider of fully automated in-car mobile enforcement systems, enhancing road safety through real-time traffic monitoring and vehicle compliance verification. Developed in Latvia, Eunomia Traffic integrates high-speed sensors, Automatic Number Plate Recognition (ANPR), and 360-degree video surveillance to detect speeding violations, verify insurance and technical inspection status, identify stolen vehicles, and monitor mobile phone use and seat belt compliance. As a trusted partner for national and municipal police forces worldwide, Eunomia Traffic AG delivers efficient and reliable enforcement solutions, ensuring safer roads through advanced technology.

Key features

- Automated & user friendly – Operated via an intuitive tablet interface
- High-precision ANPR – Detects reflective and non-reflective license plates
- Mobile & discreet – Designed for unmarked police vehicles
- Reliable & durable – UNIX-based system for all-weather conditions
- Seamless integration – Compatible with multiple cameras and sensors

Global reach & partnerships

Eunomia Traffic AG collaborates with national and municipal police forces in Latvia and internationally, and its technology has already been deployed in several countries.

Business opportunities

The company seeks partners, distributors, and law enforcement agencies, including Ministries of Internal Affairs, as key stakeholders in traffic enforcement and public safety.

Mobility and transport infrastructure design

IE.LA Inženieri



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IE.LA Inženieri is a company that designs roads (as well as streets and forest roads), parking lots, amenities, and bicycle infrastructure. Partners with Latvian state and municipal police, companies services are also used by police forces of several countries abroad.

Products / services:

- Road designs (streets, forest roads)
- Parking lot designs
- Bicycle infrastructure design

Business interests in Japan:

- Engineering design and planning companies.
- Municipalities and other urban development stakeholders.
- Companies that manufacture and implement smart mobility solutions.
- Potential investors interested in innovative mobility infrastructure solutions.

Pharmacy

Olpha



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Olpha is one of the leading pharmaceutical companies in the Baltics with more than 50 years of experience. Olpha's key strengths are research, production and distribution, and we welcome collaboration in these areas with both existing and new partners around the world. Our portfolio includes a wide range of generic medicines across various therapeutic areas.

Olpha's Medicines for the Japanese Market:

- Looking for a reliable partner in Japan interested in licensing or distributing our Finished Dosage Forms (FDFs), Active Pharmaceutical Ingredients (APIs), and intermediates.
- Open to co-development (R&D) projects to expand our presence not only in Japan but in other global markets.

Partner's Products for the European Market:

- We are open to collaboration in promoting and distributing our partner's Finished Dosage Forms (FDFs) in the European market.
- With our legal entities established in the leading European countries, we can ensure a successful market entry and distribution for our partner's products. This mutually beneficial partnership would facilitate expansion in both the Japanese and European pharmaceutical markets.



Pharmacy

PharmIdea



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PharmIdea is a company certified in Good Manufacturing Practice by the European Union and internationally recognized for the production of sterile drugs, located in Latvia. We have more than 15 years of experience in the development of sterile drug technologies, preparation of documentation, and drug manufacturing. Our services include the development, production, registration of finished pharmaceuticals, and product sales in more than 60 international markets. We specialize in the development and production of sterile drugs. The PharmIdea product range includes generic medications in therapeutic groups such as oncology, obstetrics, antifungal, cardiology, and anesthesia drugs. We pride ourselves on being able to find solutions for our clients' individual needs by developing technology and preparing technical documentation in accordance with the requirements of authorities in many countries around the world, while maintaining the priority to ensure drug production according to European Union quality standards. The company's growth has been possible thanks to our team of more than 100 industry professionals. Together, we have created a friendly, open, and safe work environment that strives for improvement and excellence. PharmIdea constantly promotes individual growth and nurtures the talents of its employees to ensure the team comprises highly qualified, responsible, and in-demand professionals in the industry.

Products / services:

Development and manufacturing of sterile pharmaceutical products in vials.
development of sterile final dosage form and related services.

Business interests in Japan: Pharmaceutical companies participating in marketing of oncological, gynecological and other hospital products and having experience of participating in drug procurement tenders, end users - hospitals

Baltacon

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Baltacon is a pharmaceutical service company that partners with the healthcare sector to provide and improve medical care all around the globe. The company offers:

- Clinical Trial Services
- Global Pharmaceuticals
- Pharmaceutical Storage and Distribution
- Veterinary Clinical Trial Supply
- Pharmaceutical Shortage Solutions
- Pharmaceutical Consulting

Products / services:

- Pharmaceutical product distribution in Baltic region.
- Named patient supply programs.
- Solutions for comparator/ reference/ originator medicine sourcing from EU and US for clinical trial or bioequivalence study purposes.

Cooperation interests in Japan:

- Medicine manufacturers
- Clinical trial sponsors
- Clinical trial Vendors
- CROs
- Local medicine wholesalers supplying products for clinical trials from EU

Business interests with following companies:

- Daiichi Sankyo
- Fujifilm Kyowa Kirin Biologics
- Mochida Pharmaceutical
- JCR Pharmaceuticals
- Nippon Kayaku Pharmaceutical

Wood Industry and plywood production



Latvijas Finieris

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Latvijas Finieris is a world leader in modern and customer-orientated birch wood solutions. The Group's other major business directions provide important support, creating synergies and complementing the birch wood processing value chain. We established the Latvijas Finieris Iekārtu Rūpnīca or Equipment Factory in 2000 to provide the Group with a centre of competence for high-quality and responsive technical services. Today, Iekārtu Rūpnīca has developed into a large, competent mechanical engineering company that provides the servicing, repair and modernisation of production equipment at all the Group's factories, as well as designs and manufactures new non-standard equipment and fully automated production lines not only for Latvijas Finieris but also for customers in various industries around the world.

Products / services:

- Birch plywood product production
- Research of birch plywood
- Development of birch plywood production

Business interests in Japan:

- Design furniture importers
- Furniture manufacturing companies looking for high-quality wooden furniture or their component manufacturers outside of Japan.

Timber production & packaging

Latvia Packing



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Latvia Packing is the producer, seller, exporter of pallet collars throughout Europe!

- ISPM 15, IPPC certified timber products Large-size pallets and large-size wooden boxes with great cargo carrying capacity By taking into consideration the client's desires and needs, helps to develop the most favourable and the highest-quality wooden pallets and wooden boxes A certified company that provides packaging services and packing advice, as well as offers advice regarding parcel logistics services

Product / services:

- Pallets
- Pallet collars
- Wooden boxes

Business interests in Japan:

- Metalworking factories
- Mechanical engineering factories
- Purchasing department contacts

Furniture

Rīgas Krēslu Fabrika

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ARTICUL™ was founded in 1993 (then Coppa, later joined by Riga Chair Factory) with a focus on producing high quality, well-designed, ergonomic seating. Over the years, we have significantly expanded our product range, production methods and expertise, and have completed a wide range of interior projects for all types of public and private spaces, covering broad furniture variety.

Products / services:

- Furniture

Business interests in Japan:

- Design furniture importers
- Furniture manufacturing companies looking for high-quality wooden furniture or their component manufacturers outside of Japan.



LSEZ Laskana



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LSEZ Laskana is a Latvia-Sweden joint venture established in 1993 in the **Liepāja Special Economic Zone**. The leading logistics and cargo handling company with over 30 years of experience, operating port terminals in Liepāja, Roja, and Rīga. The company provides a wide range of services, including ship logistics, chartering, cargo loading and unloading, and stevedoring. We offer full-cycle servicing according to client preferences, ensuring high-quality and efficient operations. Our team supervises bulk unloading and offers consultations to the client's chosen stevedore when needed. LSEZ Laskana is recognized for its commitment to service quality and reliability.

Products / Services:

- Ship logistics and chartering
- Cargo loading and unloading
- Stevedoring services
- Supervision during bulk unloading
- Consultation for stevedore operations
- Full-cycle cargo handling services

Business Interests: LSEZ Laskana is looking to collaborate with ship owners, logistics companies, and paper manufacturers to expand its client network and enhance service efficiency.

Potential Business Partners:

- Japan Paper Association
- Oji Paper
- Sumitomo Forestry
- Nippon Paper Group
- Genda Shigyo
- Hokuetsu Corporation
- Japan Pulp and Paper Company
- Kuretake
- Mitsubishi Paper Mills
- Unicharm
- Athena Paper Manufacturing
- Osaka Paper
- Kaga Paper Manufacturing
-



Energy

Latvenergo Group



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Website: latvenergo.lv/en

Latvenergo Group is one of the leading energy suppliers and a leader in green energy generation in the Baltics since 1939.

- Baa2 credit rating with a stable outlook by Moody's
- 100% owned by the Republic of Latvia A3 / A / A-
- More than 80 years of experience in the energy sector
- One of the largest energy trading companies in the Baltics, with a market share of around 23%

Since 1939, Latvenergo has been at the center of Baltic energy needs – one-fifth of households, or more than 850,000 in the Baltic States, are its clients.

Products/Services

The Group's operations are structured into two main segments:

- Generation and trade—This includes the generation of electricity and thermal energy and the trading of electricity and natural gas.
- Distribution of electricity – Involves electricity trading products and services, energy efficiency solutions, and the development of an EV charging network across the Baltic States.

Reason to invest

There are several large-scale investment opportunities that Latvenergo is pursuing, the following two are detailed below:

Green fuel production

Data centers

- State-owned leading Baltic power supply provider with a diverse customer base
- Stable cash flow from regulated activities
- Solid financial performance
- Strong capital structure and diversified funding
- Green asset portfolio and sustainable growth strategy

Milestones achieved

Latvenergo is the first capital company in Eastern Europe and one with an investment credit rating to issue green bonds.

Energy

FORTES



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Contact person: Mr. Armands Zemītis, CEO
Web: www.fortesenergy.lv

FORTES is a technology company specializing in the design and manufacturing of fully automated biomass power plants. Utilizing advanced wood gasification technology, our solutions convert non-recoverable waste, wood chips, into green electricity and heat. With successfully implemented projects across Europe and Japan, FORTES continues to drive innovation in renewable energy.

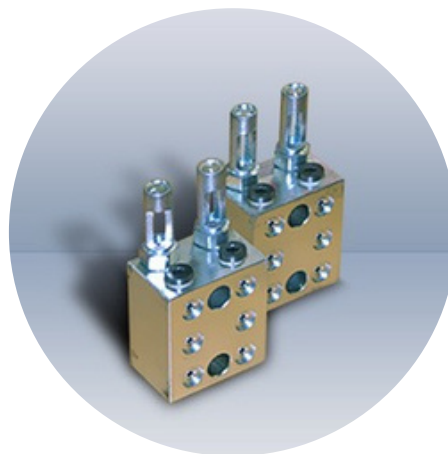
Main products / services: Biomass power plants with power range from 140 kW_{el} / 280 kW_{therm} up to 2 MW_{el} / 4 MW_{therm}. The company provides full turn-key service including project design, manufacturing, assembly, commissioning, training, as well as ongoing service and maintenance.

Main markets:
EU, Ukraine, Japan

Business Opportunities
FORTES wants to attract customers who plan to develop biomass cogeneration plants.

Business interests:
Ichigo ECO Energy
Kobe City
FUGEN

FORTES



Jelgava Engineering Plant Ltd.

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E-mail: serlanabila@yahoo.com

Commercial director: Serlāna Bila

Web: jmr.lv

Jelgava Engineering Plant has 50 years of work experience in the production of lubricating and brake equipment. It has an accredited trial laboratory and certificated production. The plant produces groups of lubricating and pneumatic equipment and also certified brake equipment.

Products / services:

- Wire mesh steel storage containers and boxes
- Metal mesh storage baskets for storage and transportation of products
- Manufacturing and warehouse premises for rent in industrial business parks

Business interests in Japan:

Jelgava Engineering Plant seeks collaboration with:

- Government institutions and companies requiring production or warehouse facilities within industrial business parks. Companies
- needing metal mesh storage baskets for efficient storage and transportation of goods. Manufacturing companies looking for
- cooperation opportunities in Latvia. Companies requiring large-capacity production facilities and warehouses, especially those with
- significant electrical capacity needs.

Potential Business Partners:

- Government institutions
- Manufacturing companies
- Industrial storage and logistics providers
- Large-scale production companies



AMAZONE Ltd.

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AMAZONE is a leading provider of agricultural production technology solutions. It specializes in the setup, servicing, and repair of equipment, including both warranty and non-warranty maintenance. The company is known for developing innovative and custom technical solutions tailored to the Baltic environment. AMAZONE works closely with manufacturers to improve technology through field testing and experimentation, ensuring high performance even in challenging climates.

Products / services:

- Agricultural production technology setup and maintenance
- Warranty and non-warranty repairs
- Custom technical solutions for agriculture
- Field testing and technology adaptation

Business interests in Japan:

AMAZONE seeks collaboration with agri-tech companies and technology partners that focus on high productivity and autonomous technology development. The goal is to cooperate in technology development, testing, and knowledge exchange to expand both markets and achieve technological advancements.

Potential business partners:

- Agri-tech and technology companies working on high productivity and autonomous technology
- Companies focused on field testing and technology adaptation in challenging climates
- Notable potential partners include: Asai Nursery, Spread, Inaho, NTT-Agritechnology, ACSL, Shimadzu Corp, Prodrone, Kubota Corporation, Iseki & Co.



amazone

Latvian Electrical Engineering and Electronics Industry Association (LETERA)

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Normunds Bergs Web: www.letera.lv

LETERA is Facilitation of the global competitiveness and visibility of Latvian Electrical Engineering and Electronics Industry.

Our services include:

- Electrical Engineering and Electronics Industry lobby;
- Networking;
- HR development;
- Internationalization;
- Facilitation of members export growth,
- Support for new product R&D&I.

Main markets:

EU

Looking for cooperation in the area of:

Education
Internationalization
Experience exchange
R&D&I and new products development
participation in EU projects calls

Rundāle Palace Museum



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Rundāle Palace Museum is one of the most popular tourist destinations in Latvia. Every year, the museum is visited by more than 180,000 guests from all over the world. Rundāle Palace was built in the 18th century according to the design of architect Francesco Rastrelli as the summer and hunting residence of the Duke of Courland-Semgallia, Ernst Johann von Biron. From 1964 to 2014, extensive restoration and renovation works were carried out. The palace ensemble is included in the Tentative List of UNESCO World Heritage Sites. In 2023, the Rundāle Palace Museum was included in the European Royal Residences Association. The palace features ceremonial halls, the apartments of the Duke and Duchess, an extensive decorative art exhibition and various exhibitions, and next to the palace is the most remarkable historical garden in the Baltics. While preserving the original layout of the garden, all typical Baroque garden elements have been restored and a rose garden with more than 2,200 varieties has been created. The museum is open to visitors 362 days a year.

Business opportunities

Rundāle Palace Museum is seeking opportunities to meet and foster future collaboration with:

- the Imperial Collection Museum Sannomaru Shozokan, the Tokyo
- National Museum, and cultural heritage managers, especially from
- the UNESCO World Heritage-listed sites such as Hikone Castle and the temples and shrines of ancient Kamakura.



RUNDĀLES PILS
MUZEJS



IMPRO Travel

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IMPRO TRAVEL is a DMC offering comprehensive travel services across the Baltics. Specialized in creating quality tailor-made itineraries, we aim at immersing the traveler into the local culture, using all their senses to experience the country and its people, evoking emotions and widening one's horizon by being a traveler, not just a tourist. We also provide services for incentive groups, organize meetings, conferences, and events in all three Baltic countries.

Key features:

- Cultural Tours and Authentic Experiences.

Uncover the charm of the Baltic capitals and immerse yourself in the enchanting countryside and ancient traditions of our nations. Visit local artisans and homesteads, participate in hands-on workshops, and enjoy tastings that highlight the rich flavors of traditional cuisine as well as historical dishes. Special Interest Tours: Cycling and hiking adventures, relaxing retreats, gastronomy and wine tours, bird watching, or manor expeditions – discover a wide range of special interest tours across Latvia, Lithuania, and Estonia.

- Soft adventures.

See the cities from a new perspective, explore hidden meanings of each place, and connect with nature in an active way. With four distinct seasons, the Baltics offer thrilling adventures in both cityscapes and the countryside all year round.

- MICE.

Host your next business meeting in Latvia, Lithuania, or Estonia, and let us handle every detail. From airport transfers and event venues to technical solutions, accommodations, gala dinners, team-building activities, and post-conference tours – we ensure a seamless and unforgettable experience.

Business opportunities

Tour operators offering larger or smaller group tours to Latvia, the Baltic States (may be combined with Scandinavia and Western Europe)



Estravel Latvia



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Estravel Latvia Ltd. provides all tourism and travel-related services in the Baltic States and worldwide, including accommodation, transportation services / air, coach, train, ferry/, excursions, catering, visits to cultural and entertainment facilities, business trips, planning and management of conferences, congresses and corporate events, planning and organizing special interest travel itineraries.

Business opportunities Our cooperation partners are companies in the tourism industry worldwide, as well as airlines with IATA licenses, cruise and ferry companies, railway lines, international bus lines, car rental companies, international hotel chains and individual hotels operating in the Baltic States, conference and congress centers, catering companies, museums and cultural institutions. Among the customers are companies of all industries registered in the Baltic States and elsewhere in the world, who use business travel and conference events, as well as private individuals. Tour operators and agencies that organize or plan to organize and distribute to their customers trips to Latvia and the Baltic States.

Baltu Rotas



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Web: www.letera.lv

BALTU ROTAS Ltd. is based on the jewellery treasures of the ancient Baltic tribes, which do not cease to astonish with their forms, ornaments, and stories. We keep conveying their unique message by both creating precise copies of ancient jewellery and including ancient signs and symbols in modern-design jewels; and we have also created design collections inspired by the beautiful nature of Baltics. Our jewels have travelled to all populated continents on Earth, and we are delighted to hear afterwards that other people recognise the wearer's connection to Latvia. We have also hosted guests from distant countries, who visited Riga enticed by our jewellery.

Key features:

- Authentic replicas of ancient jewelry – meticulously crafted to preserve the original artistry. Modern jewelry infused with ancient
- symbols and signs – breathing new life into timeless traditions. Collections inspired by nature – drawing from the Baltic worldview
- and its deep connection to the distinctive Nordic nature of our region.

Business opportunities Tour operators seeking unique and authentic cultural offerings, products, and experiences (original jewelry and masterclasses). Collaboration partners – jewelry stores. Exhibition curators interested in showcasing original jewelry. End consumers – quality travelers with an interest in the cultural heritage of the Baltic region.

Goal Events Group

Phone: + 371 26381881
E-mail: silvija@goalevents.com
Contact person: Silvija Freimane
Web: goalevents.com



Goal Events is a company that leads the production of MICE (Meetings, Incentive travel, Conferences, and Exhibitions) events in the Baltic States. With personalized services, original ideas, and a commitment to meticulous detail, the company has built an outstanding reputation. Goal Events aims to create truly unforgettable and tailor-made events based on the needs of its clients, and is a recognized leader in the industry with a proven track record of excellence.

We provide top-quality services as your DMC (Destination Management Company) in each of the Baltic capitals—Riga, Tallinn, and Vilnius.

Key Features

Goal Events offers a wide range of services for business trips from overseas and employee motivation-focused travel—handling everything from planning to necessary arrangements and execution. We provide customized packages based on client needs and available budget, coordinating with suppliers such as hotels, restaurants, transportation, and other services.

We can accommodate various scales and formats, including entertainment- and motivation-focused trips, meetings, conferences, and events for groups ranging from 10 to up to 1,000 people.

Our strength lies in developing creative and distinctive programs tailored to our clients' needs, and successfully managing projects with professional expertise and a strong focus on goal achievement.

Business opportunities

We are seeking business partners such as travel agencies that handle overseas travel or companies involved in planning and operating international MICE events. We are particularly interested in travel agencies that arrange trips to Europe, as well as companies that organize and operate MICE-related events in Europe.



Business services

Remark-s

Phone: +371 28456451
E-mail: info@remarks.lv
Contact person: Mr. Ilvars Konošonoks
Web: www.remarks.lv

Remark- s Ltd. has more than 15 years of experience in dealing with customs formalities and representing our clients' interests in customs matters — at customs control points and at the SRS Customs Administration alike. We specialise in customs formalities relating to imports, exports, transit, temporary imports/exports, and entry/exit for processing. We also offer customs warehousing and temporary storage services. Our company values include individual approach, professionalism, respecting deadlines, in-depth knowledge of customs matters, customs legislation, application of regulations and laws. Leave the customs formalities and red tape to us.

Key features:

- Customs broker services / Customs formalities
- Import, Export, Transit;
- Bounded warehouse, Storage; Temporary storage;
- Warehouse and Freezer

Business opportunities

- Companies that export and/or import goods because it is necessary to complete customs formalities;
- Companies that need Customs warehouse services when importing goods;
- Supply and cooperation cooperation partners.

REMARK 

Business services

ZAB Eversheds Sutherland Bitāns Ltd.



Phone: +371 29 118 902

E-mail: Vainovskis@eversheds-sutherland.lv

Board Member: Māris Vainovskis

Web: eversheds-sutherland.lv

ZAB Eversheds Sutherland Bitāns is a global law firm represented in Latvia by Eversheds Sutherland Bitāns. The company provides comprehensive legal services to local companies with international market ambitions and multinational corporations with business development and sustainability plans in Latvia.

Products / services:

The company's team offers legal advice across a wide range of business sectors and services, including partnerships and joint ventures, financial institutions, consumer services, education, energy and infrastructure, health and life sciences, insurance and reinsurance, manufacturing, media, public sector, real estate, retail, technology, and media sectors

Business interests in Japan:

To establish partnerships and collaborations with Japanese companies in the following areas:

Manufacturing and industrial sector:

- Seeking business partners in automotive, electronics, pharmaceutical, and chemical industries.
- Providing legal assistance with company formation, regulatory compliance, and attracting business partners in the Baltics.

Trade and logistics sector:

- Collaborating with companies to support supply chain optimization and customs regulation compliance.
- Enhancing the efficiency of goods movement between Japan and Europe, particularly the Baltics.

Sustainable energy and green technology sector:

- Partnering with Japanese green technology and renewable energy companies.
- Consulting on investment opportunities in renewable energy projects in Latvia and across Europe.

EVERSHEDS
SUTHERLAND

Superia JSC

Phone: +371 27024359
E-mail: sigvards.dzelzkalejs@superia.lv
Contact Person: Sigvards Dzelzkalējs
Web: superia.lv

Superia is a financial advisory firm specializing in M&A transactions in the Baltic States. We provide expert advice on investment opportunities in Latvia and the Baltic region to foreign investors, local businesses, and various organizations. We have extensive experience in investment projects across a broad range of sectors, including technology, defense, energy, infrastructure, and manufacturing.

Key Features

We offer independent and analytical financial advice on cooperation, acquisition, capital restructuring, debt restructuring, and related matters to both domestic and international clients including:

- Corporate clients in Japan and abroad
- Private equity funds and institutional investors
- Individual investors
- Sovereign wealth funds and government-related institutions

Superia has a strong track record particularly in the fields of energy, renewable energy, infrastructure, and technology. We also provide advisory services to general industries and various sectors.

• Business interests in Japan:

- Large corporations (including general trading companies)
- Energy companies
- Investment funds
- Financial services companies (including investment banks)

We are looking to engage with major Japanese corporations and strategic investment departments that are considering investment in Baltic companies, business alliances, M&A, or strategic planning. We also welcome discussions related to the acquisition of existing Baltic companies or new project investments in Latvia and the Baltic States.

Past Clients:

We have supported a wide range of clients including:
Marubeni, Sumitomo Corporation, Sumitomo Realty & Development, Mitsui & Co., Daiwa Securities, SMBC, MM Capital Partners

Public sector & NGOS

Latvian Chamber of Commerce and Industry (LCCI)

Phone: +371 67225595 E-mail:
export@litrk.lv Website: litrk.lv



Latvian Chamber of Commerce and Industry (LCCI) is the largest association of entrepreneurs in Latvia, uniting 6,000 members—micro, small, medium, and large enterprises from all regions and industries, as well as associations, city business clubs, and other entrepreneur unions. The association represents the interests of entrepreneurs and provides services to foster an excellent business environment in Latvia. Its main focus areas include business environment, competitiveness of enterprises, and export development.

LCCI was founded on December 21, 1934, and is a member of the Association of European Chambers of Commerce and Industry (EUROCHAMBRES) and the International Chamber of Commerce (ICC).

Mission:

Voice and support of Latvian entrepreneurs since 1934.

Vision: Latvia is among the TOP 10 business environments in the EU, fostering the development of numerous competitive and export-capable enterprises. LCCI services ensure that membership provides economic advantages and facilitates business growth.

Core Values:

- National economy of the Republic of Latvia
- Initiative
- Political neutrality
- Fair competition
- Private capital

Business Opportunities LCCI is actively seeking partnerships with entrepreneurs, Chambers of Commerce, and business associations to foster international trade, economic collaboration, and business development. LCCI is looking to engage with organizations that support enterprise growth, cross-border cooperation, and market expansion opportunities.





The Red Jackets (society)

Phone: +371 29265627

E-mail: liva@theredjackets.lv

Managing director: Līva Stūrmane

Web: theredjackets.lv

The Red Jackets is a Latvian Exporters Association that aims to enhance the export capacity and image of Latvian businesses. The organization actively identifies and addresses key topics relevant to exporters by engaging in discussions with government institutions and promoting dialogue between stakeholders. The Red Jackets supports exporters through seminars, mentoring, education, motivation, and continuous assistance to boost their capacity and performance in international markets. Furthermore, the association works to raise awareness about the significance of exports and the positive impact of successful exporters on the national economy.

Products / services:

- Identifying key issues for exporters and facilitating discussions with government bodies
- Promoting export capacity through training, seminars, and mentoring
- Supporting and motivating exporters to strengthen their market presence
- Enhancing the public perception of exporters and their contribution to national welfare

Business interests in Japan:

The Red Jackets actively seek collaboration with similar exporter/importer associations, chambers of commerce, and international trade organizations to share best practices and develop joint initiatives aimed at promoting exports and enhancing the visibility of Latvian exporters in global markets.



Public services

Latgale Special Economic Zone



Phone: +371 26511047
E-mail: lsez@lpr.gov.lv
Contact person: Ms. Iveta Maļina - Tabūne
Web: lpr.gov.lv

Latgale Special Economic Zone - the key to business success! Latgale Special Economic Zone is a solution so that any business can take advantage of the majority of the modern economy and the planned processes take place in the shortest possible time and with the most effective support of the state and local government.

Key features:

- Latgale SEZ offers companies significant tax benefits, including an 80% relief for company income tax when profits are distributed as dividends and up to a 100% relief for property tax. Businesses can
- receive support for both tangible investments, such as buildings, structure, machinery and equipment, as well as intangible investments, including costs related to acquiring patents, technology, and job creation. Flexibility in location—companies can establish and expand operations anywhere within the region, as
- SEZ status is granted regardless of specific location or territory. Opportunity to expand their operations beyond the SEZ territory by structuring the company's financial flow. Entrepreneurs from other
- regions can enter the Latgale SEZ without the need to establish a new company, ensuring seamless business expansion.
-



Food Products

VOLDEMĀRS Ltd



Phone: +371 29214113

E-mail: ofiss@valdo.lv

Chairman of the Board: Valdemaras Valkiūnas

Web: valdo.lv

VOLDEMĀRS, founded in 1992 in Riga (Latvia), has established itself as a reliable and advanced company with over 30 years of experience. With a team of experienced professionals, the company ensures high quality at all stages of cooperation. Known for its high-quality food products under the brand name VALDO, the company offers a wide range of groceries, preserves, flour, jams, cooking oils, and other food items. With a focus on quality and tradition, VOLDEMĀRS serves the local and international markets with reliable and tasty products.

Products / Services:

- Groceries
- Preserves
- Flour
- Jams
- Cooking oils
- Other food items under the brand name VALDO

Business Interests: VOLDEMĀRS is looking to establish partnerships with food wholesalers and retail chains to expand its market presence and increase brand visibility.

Potential Business Partners:

- Food wholesalers
- Food retail chains



Poligraphy & printing

Digital Mouse



Phone: +371 22364101
E-mail: liga@digitalapele.lv
Contact person: Ms. Līga Plaviņa
Web: www.digitalmouseltd.com

Digital Mouse is a modern digital printing house with its creative team in graphic design. Our company highly values the newest technologies, has a professional staff, as well as a policy of constant reinvestment into business development and innovation. We are one of the leading printing houses in Latvia. Our main principles of work are: • high quality • competitive prices • excellent service Advertising agency always offers the technically best solutions in combination with perfectly executed work.

Key features:

- High-quality printing services, including the production of packaging, labels, brochures, and calendars.
- Leading supplier of promotional materials in the Latvian market.

Business interests in Japan:

- Textile distributors
- Retail businesses

**DIGITĀLĀ
PELE**

Glass fiber insulation

PADTEX INSULATION Ltd.

Phone: +371 64221341

E-mail: padtex@padtex.lv

Sales manager: Arnis Vilks

CEO: Andre Heinz Schwiontek

Web: padtex.lv

PADTEX INSULATION is a leading manufacturer specializing in high-quality insulation solutions for industrial and safety applications. The company offers a wide range of products designed to enhance safety, efficiency, and performance across various sectors.

Products / services:

- Thermo insulation for gas & steam turbines
- OEM (flexible insulation jackets)
- Fire safety products:
 - EC Fire blankets
 - LI-ION blankets
- Filtration products:
 - Combo bags
 - Welding blankets & curtains

Business interests in Japan:

To establish partnerships and collaborations with Japanese companies in the following areas: **Automotive sector** Seeking business partners with leading manufacturers, including Toyota Motor Corporation, Honda Motor Co., Ltd, Nissan Motor Co., Ltd, Suzuki Motor Corporation, and Mazda Motor Corporation. We offer high- temperature solutions for thermal and exhaust insulation.

Safety and fire protection sector: Partnering with organizations such as the Fire and Disaster Management Agency and Japan Fire Equipment Manufacturers Association. We provide a wide range of products related to EV and LI- ION battery fire prevention and protection.

