Public-Private Investment Secretariat

Public-Private Partnerships as: Tools that Foster Development in the Country

ROBERTO SALAS
SECRETARY OF PUBLIC-PRIVATE INVESTMENTS

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Out of the two biggest mechanisms of provision of services and infrastructure, Delegations and PPPs play a fundamental role when traditional public procurement is not enough

Traditional Public Procurement

- **Defined product**
  - Must have definitive studies
- **Assigned budget** by the State
- Project **Manager, State** in charge of O&M
- **The State** assumes **100 %** of the risks

Public-Private Partnerships

- **Product to be defined**
  - Private entity is in charge of developing the definitive studies
- **No budget allocation**
- Project **Manager, private entity** in charge of O&M,
- **Adequate risk distribution** between the State and the private entity

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PPPs help to flexibilize the resources of the State.

Besides, they allow for:

- ✓ Greater efficiency
- ✓ Adequate risk distribution
  - ✓ They allow to complete projects within established deadlines and costs.
- ✓ Quality of public services

Some tender procedures will be culminated by September and December of the current year:

IN EXECUTION
USD 1.759 BILLION

Fulfillment of scheduled mining investments

2021 – USD 925 MILLION
2022 – USD 834 MILLION

SIGNING OF ELECTRIC SECTOR CONTRACTS
USD 519.5 MILLION

CAPEX USD 388 MILLION

- Villonaco
- El Aromo
- Conolophus

TENDER PROCEDURES
USD 7.758 BILLION

Hydrocarbons USD 5.350 BILLION

- Associated Gas
- Closed Wells
- Sote By-pass
- Sacha Block

Energy USD 2407,6 BILLION

- Non-conventional Renewal Energy Block
- Combined Cycle Block
- Nororiental Transmission System

STRUCTURING AND EVALUATION
USD 4.603 BILLION

- Loja – Catamayo
- Montecristi – La Cadena
- Sur de Guayaquil Viaduct
- Railway System
- Hospitals (Santa Teresita, Hosp. Básico República del Ecuador)
- Manta – Quevedo

Our **USD 48.367 billion-worth portfolio of public projects with private participation** contributes to achieve the objective of signing contracts worth **USD 30.000 billion by 2025**, generating over

+600.000

Direct, indirect and induced jobs throughout its execution

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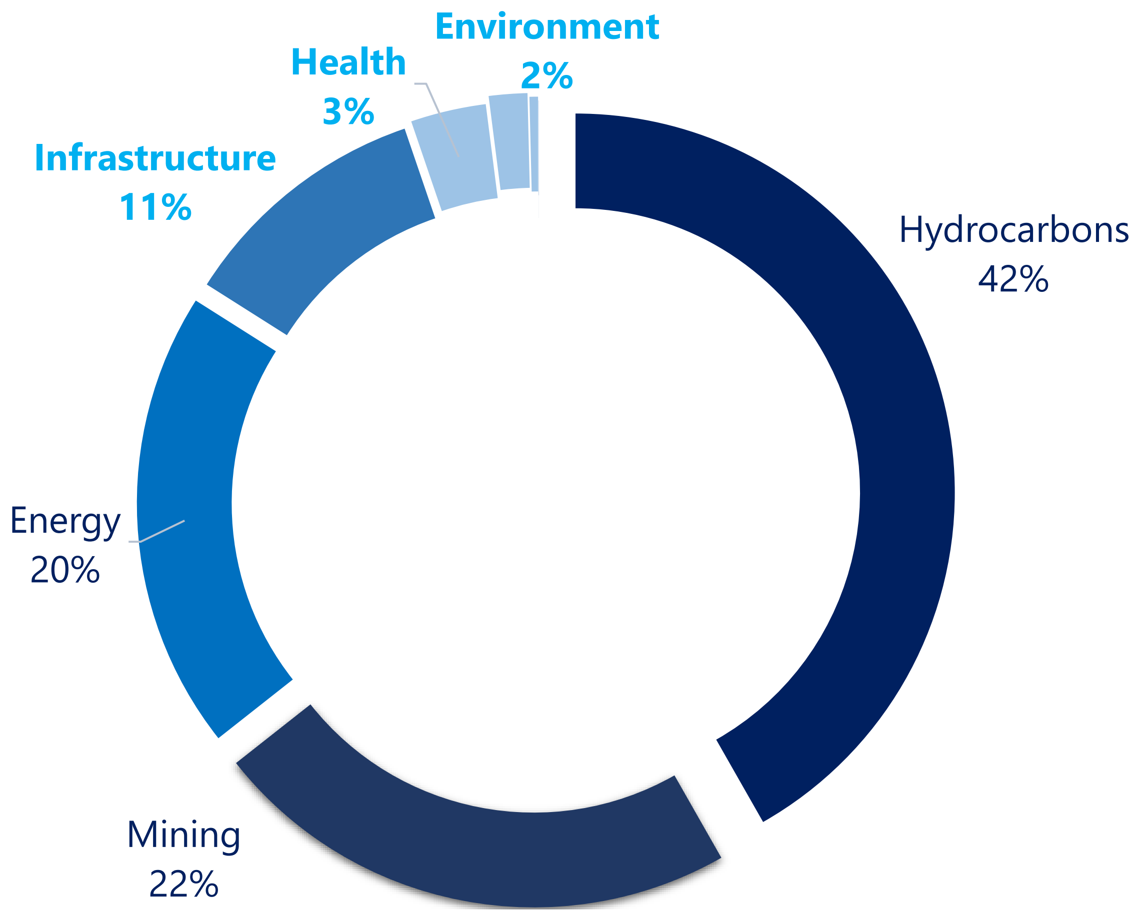
The opportunities of private investments in public projects through **delegation,** are seen in different modalities and sectors.

Sector	CAPEX + OPEX (MILLIONS)	# of Projects
Hydrocarbons	$20,201.00	7
Mining	$10,933.00	7
Energy	$9,489.85	9
Infrastructure	$5,211.60	7
Health	$1,555.14	6
Environment	$792.40	1
Housing	$175.12	2
Sports	$7.94	1
Culture	$1.55	2
	$48.367,60	**42**

PPPs represent 25% of the portfolio projects



The key for the success of PPPs

Bankable contracts

Predictibility in resolution of conflicts

Anticorruption practices

Fiscal commitment

+

Transparency and competitiveness

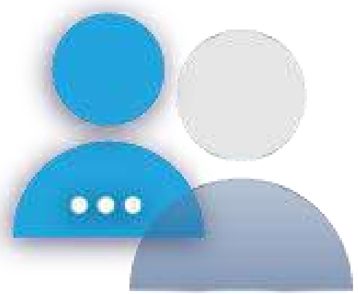
Accountability

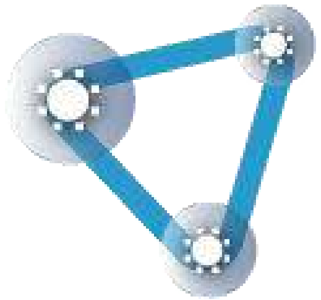
Control and Oversight

-

Discrecionality and concentration

STRATEGIC PILLARS





INSTITUCIONALITY	REGULATIONS	MANAGEMENT
✅ SIPP **Creation** ✅ **Reactivation** of the PPPs Interinstitutional Committee	✅ Drafting of **Guides and Regulations for the Standarization of PPP Contracts** with international standards and collaboration of the **World Bank**	✅ Creation of the Investments Cabinet to **continuously track** public projects with private participation **13 sessions**

ROADWAYS

Ecuador has a 10,290 km long state road network, out of which **374 km are prioritized**

Delegations to the Private Sector:
5 delegations – 915.13 km **(8.89%)**

Delegations to the Public Sector:
5 delegations – 866.50 km **(8,42%)**

Projects in process of Structuring / Planning:
373,75 km **(3.6%) - Plan Vial 2025**
670 km **(6.5%) - Planning**

*** State Road Network= 10,290.27 km (jul 22)*

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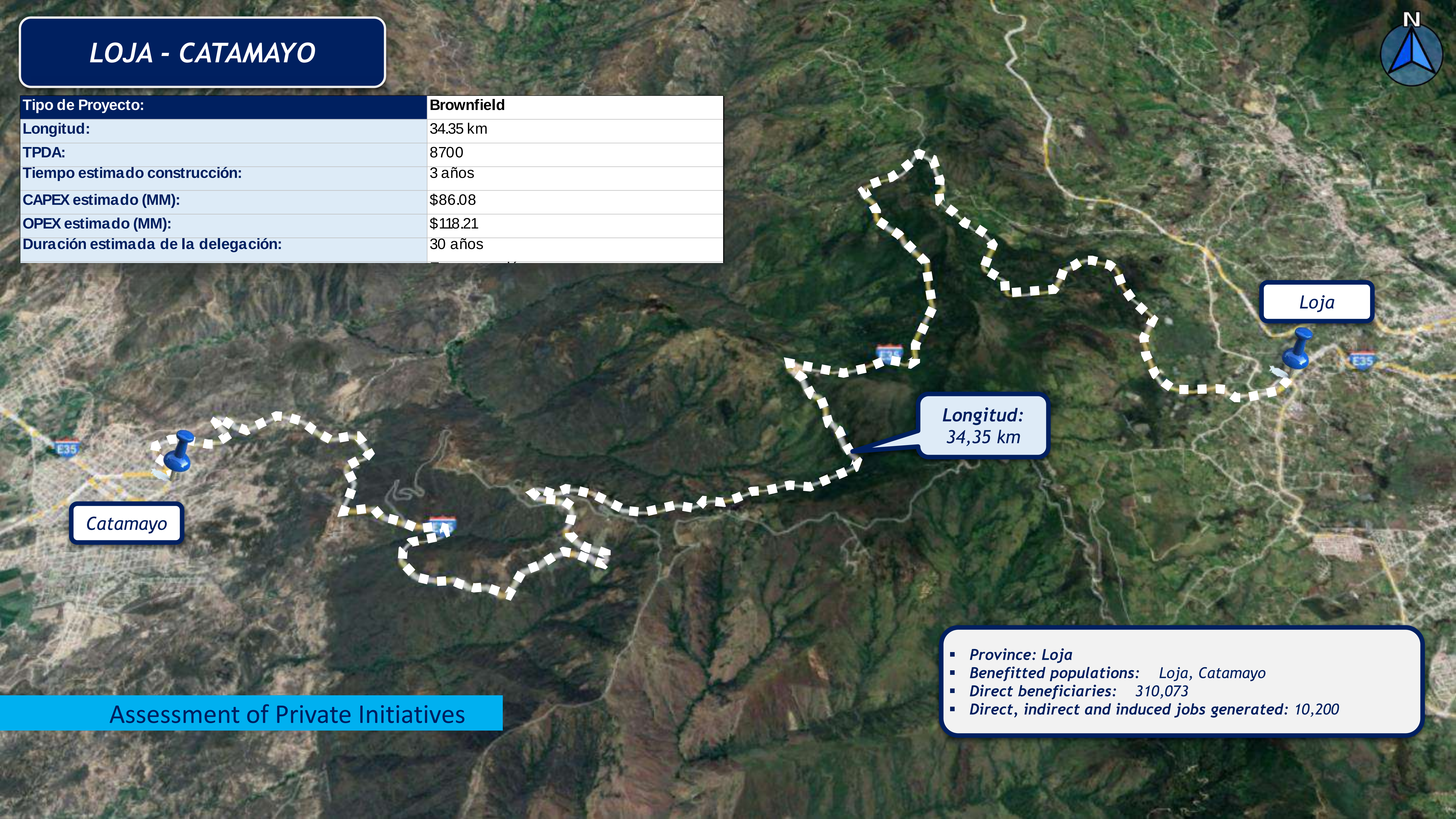
LOJA - CATAMAYO

Tipo de Proyecto:	Brownfield
Longitud:	34.35 km
TPDA:	8700
Tiempo estimado construcción:	3 años
CAPEX estimado (MM):	$86.08
OPEX estimado (MM):	$118.21
Duración estimada de la delegación:	30 años



- *Province: Loja*
- *Benefitted populations:* *Loja, Catamayo*
- *Direct beneficiaries:* *310,073*
- *Direct, indirect and induced jobs generated:* *10,200*

Assessment of Private Initiatives

MONTECRISTI - LA CADENA

Tipo de Proyecto:	Brownfield
Longitud:	103.85 km
TPDA:	9500
Tiempo estimado construcción:	3 años
CAPEX estimado (MM):	$63.91
OPEX estimado (MM):	$283.61
Duración estimada de la delegación:	30 años

- *Provinces: Manabí and Guayas*
- *Benefitted populations: Montecristi, Jipijapa, La Pila, La Cadena*
- *Direct Beneficiaries: 206,650*
- *Direct, indirect and induced jobs generated: 17,400*

Assessment of Private Initiatives

MANTA - QUEVEDO

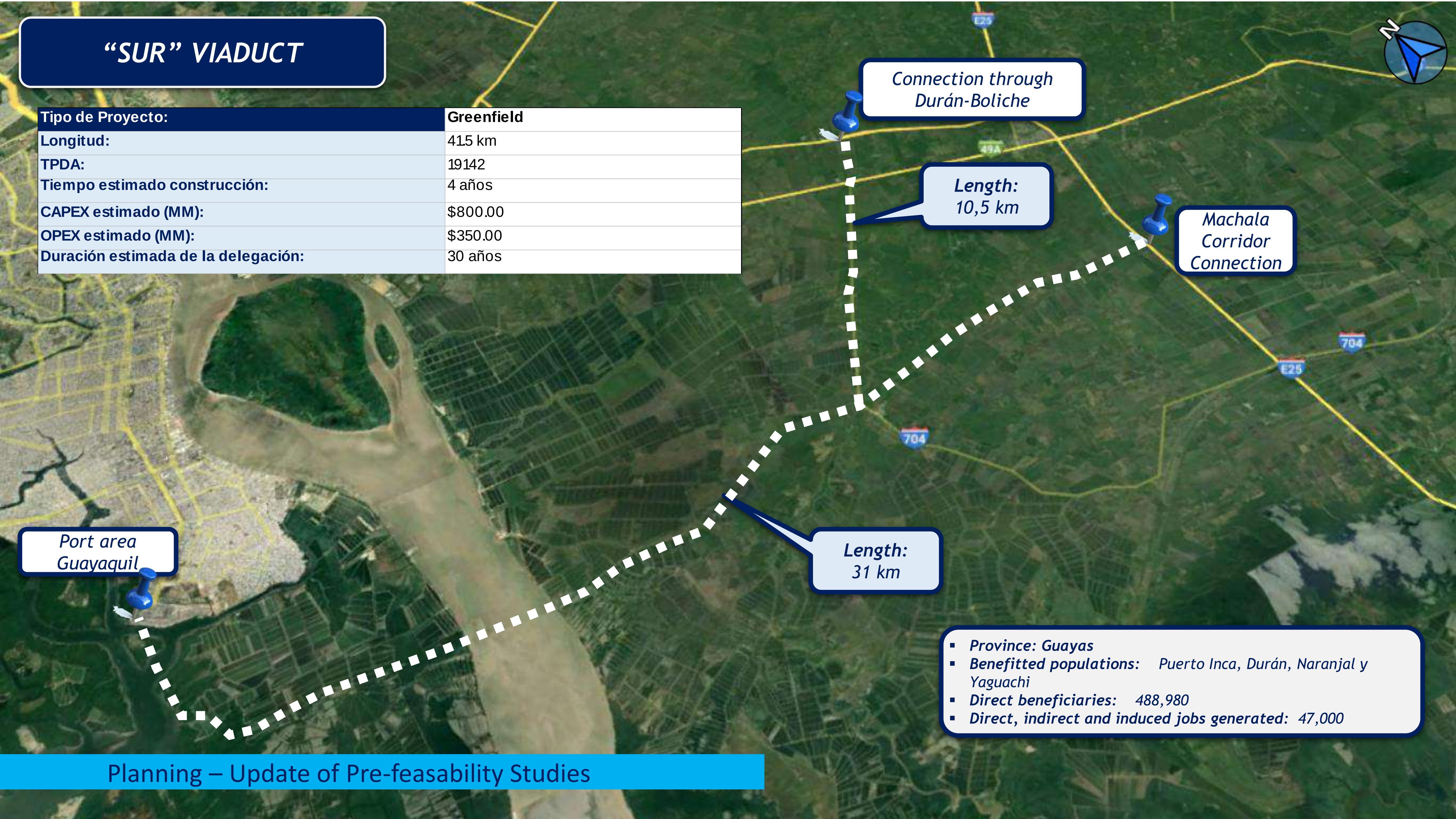
Tipo de Proyecto:	Brownfield
Longitud:	192km
TPDA:	8600
Tiempo estimado construcción:	3 años
CAPEX estimado (MM):	$86.40
OPEX estimado (MM):	$158.61
Duración estimada de la delegación:	30 años

Planning – Development of Pre-feasability Studies

- ***Provinces:* *Manabí and Los Ríos***
- ***Benefitted populations:*** *Manabí and Los Ríos: populations of Manta, Rocafuerte, Pichincha and Quevedo*
- ***Direct beneficiaries:*** *478,123*
- ***Direct, indirect and induced jobs generated:*** *12,300*

"SUR" VIADUCT

Tipo de Proyecto:	Greenfield
Longitud:	41.5 km
TPDA:	19142
Tiempo estimado construcción:	4 años
CAPEX estimado (MM):	$800.00
OPEX estimado (MM):	$350.00
Duración estimada de la delegación:	30 años



- ***Province:*** *Guayas*
- ***Benefitted populations:*** *Puerto Inca, Durán, Naranjal y Yaguachi*
- ***Direct beneficiaries:*** *488,980*
- ***Direct, indirect and induced jobs generated:*** *47,000*

Planning – Update of Pre-feasability Studies